

TECH HUBS

equip regional innovation
advance global impact



Erika Wu
BD Manager,
Global Tech Hubs
e.wu@lifesciencenation.com

INVESTOR DATABASE

10,000+ early-stage life science investors representing several thousand investment firms

BUSINESS DEVELOPMENT DATABASE

60,000 emerging biotech, medtech, diagnostics and healthcare IT companies

FOCUS ON CURES ACCELERATOR

- Branding & Messaging
- Fundraising Workshop
- Sourcing & Ranking Service

GLOBAL ROADSHOW PREP COURSE

A hands-on, comprehensive, one-day course designed to set up the early-stage life science executive for success as they conduct their global fundraise.



RESI REDEFINING
EARLY STAGE
INVESTMENTS



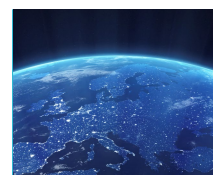
Digital RESI March
Mar. 14-16, 2023



RESI Boston June
Jun. 5-7, 2023
Boston



RESI Boston
Sept. 18-20, 2023
Boston



Digital RESI November
Nov. 14-16, 2023



1,000+ Participating Attendees



2,500-3500+ Virtual Partnering
Meetings



Participants from **30+** Countries



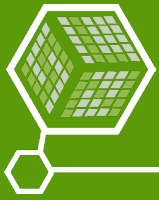
3 days of uninterrupted partnering

RESI March 2023 (14-16th) Agenda

100% Digital Format

	Tuesday <i>March 14</i>	Wednesday <i>March 15</i>	Thursday <i>March 16</i>
10AM	Seed Funds <i>Investing in Emerging Science to Pursue High Rewards</i>	Early-Stage Therapeutics <i>Bringing the Newest Therapies to the Clinic</i>	Health System Partners <i>Novel Partnering Approaches to Improve Quality of Care</i>
	LSN Global Partnering Campaign and Roadshow Preparation (11AM – 1PM)		
11AM	It All Starts with The Story	Tagline & Elevator Pitch	Pitch Deck & The 10 Myths
12PM	First-Time CEOs	Executive Summary & Tear Sheet	Strategies for Successful Partnering
2PM	Impact Investors <i>Seeking Beyond Financial Returns</i>	Aging at Home <i>New Products and Technologies for Home Healthcare Management</i>	Chronic Disease Management <i>Innovative Solutions for Long-Term, Self-Empowered Health</i>

All panels scheduled on Eastern Time (ET)



Innovator's Pitch Challenge (IPC) - Due February 17, 2023

Why participate in IPC? 3 main reasons!

- Increase visibility, network with IPC session investor judges and audience, top 3 startups receive free tickets to future RESI conferences.

Who should apply to IPC?

- **Drugs, Devices, Diagnostics, Digital health (4 Ds)** and R&D Service startups
- Raising Seed capital (\$25K – 2M), Series A (\$2 – 10M), or Series B (\$10 – 50M)

IPC Pitch Format and Q&A Session

- 4-min pitch presentation with slides, open to all RESI attendees
- 9-10 min Live Q&A session with panel of 5-7 investor judges
- Post-session connection with the judges

IPC Dedicated Page

- Company description, pitch deck, executive summary, contact information
- Optional materials (4-min pitch video, product demo, or testimonials)

Pitch Package: \$1,795 USD

Includes Standard 3-day RESI Ticket

Apply Here: <https://resiconference.com/pitch-challenge/>

Neurovine
Concussion Recovery Backed by Science
<https://www.neurovine.ai/>

Ashleigh Kennedy, CEO, Neurovine
a.kennedy@neurovine.ai

Welcome to Neurovine, where concussion research is merging with accessible technology for the first time. Our belief is that returning to normal life after a concussion doesn't need to be difficult to understand. We're here to give patients control over their own recovery.

Brand Video
NY 2020 BrandVideo FULL v2
Watch later

Pitch Video

Slide Deck
PUSHING THE BOUNDARIES OF BRAIN SCIENCE.
NEUROVINE

Executive Summary
NEUROVINE
CONCUSSION RECOVERY SOLUTIONS

MISSION
Neurovine is an early stage medical device company providing a data-based treatment solution for mild traumatic brain injury, also known as a concussion. We believe the underlying cause of many post-concussion (PC) symptoms is a disruption in the brain's electrical activity. All symptoms are caused by a specific, defined brain injury and can be resolved by providing a specific, defined brain injury treatment.

PROBLEM
Concussion is an invisible injury and the current solutions that deal with diagnosis of injury are generic, vague and often do not target the specific cause of the injury. Patients are often left with no clear path to recovery and are often left with no clear path to recovery.

SOLUTION
Neurovine uses the latest in brain science to create a specific, defined brain injury treatment. Our data-driven approach allows us to create a specific, defined brain injury treatment that is tailored to the individual patient's needs.

HOW IT WORKS
Neurovine's data-driven approach allows us to create a specific, defined brain injury treatment that is tailored to the individual patient's needs. Our data-driven approach allows us to create a specific, defined brain injury treatment that is tailored to the individual patient's needs.

FINANCIALS
Neurovine is a private company and is not currently seeking funding. We are currently in the process of raising seed capital and are looking for investors who are interested in the medical device industry.

CONTACT
Ashleigh Kennedy, CEO, Neurovine
a.kennedy@neurovine.ai
Neurovine, 1000 N. 1st Street, Suite 100, San Jose, CA 95131



RESI Conference At A Glance

Over the past decade, **300+** companies have raised **\$5B+** through **40+** RESI conferences.



200+ Startups



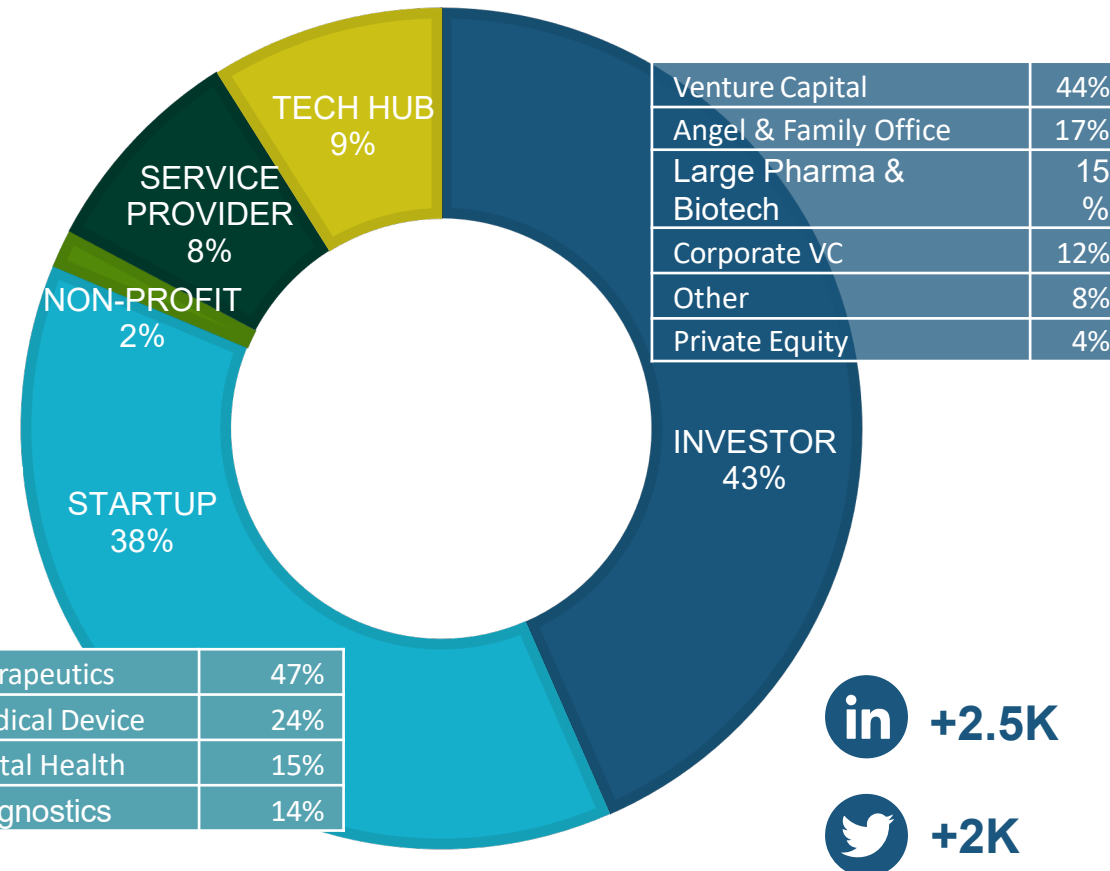
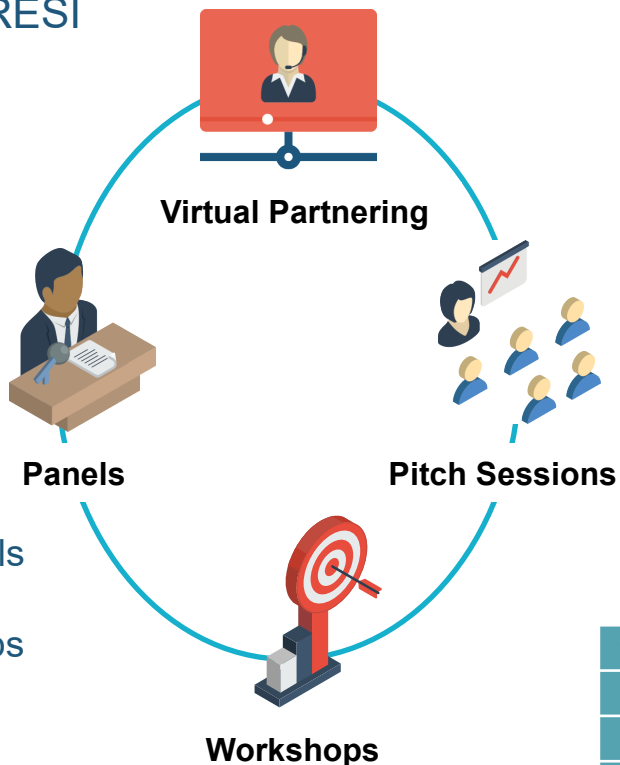
300+ Investors



12+ Live Investor Panels and Entrepreneur Workshops & Workshops



50+ Pitch Slots





Tech Hub Pricing at RESI

Contact Erika Wu to set up a unique discount code

Eligibility: Tech hub affiliated startups who've raised less than \$2M USD in capital.



Digital RESI March
Mar. 14-16, 2023

3-day virtual: \$895

1-day virtual: \$595



RESI Boston June
Jun. 5-7, 2023
Boston

3-day hybrid: \$1,495

2-day virtual: \$895

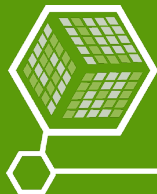


Digital \$1,795

In-Person \$3,795

Includes two 3-day ticket + 1 IPC slot

Complimentary Tech Hub Staff Registration After Purchase of One Discounted Registration from Startup



Sponsorship at RESI

Tech Hubs: 50% off Exhibitor Sponsorship

Why Sponsor? Extend brand visibility and advance reach to startups, investors, and strategic partners per RESI.

In-Person: ~~\$6K~~ \$3K per RESI

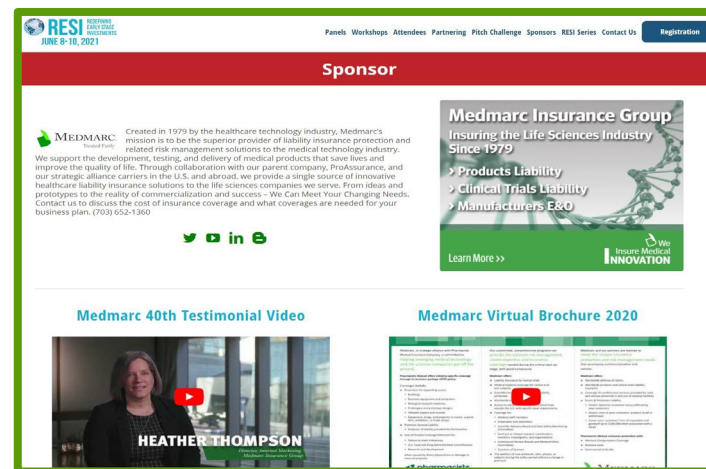
- Physical exhibition space/table
- Logo Features
- Two (2) tech hub staff registration



RESI Exhibition Space

Digital: ~~\$3.5K~~ \$1.75K per RESI

- Digital dedicated webpage
- Logo Features
- Two (2) tech hub staff registration



Dedicated Page Example



LSN Education Overview



LIFE SCIENCE NATION
Connecting Products, Services & Capital

Workshop Series

(virtual & in-person options available)

- ❖ Fundraising Bootcamp
- ❖ Branding & Messaging
- ❖ Social Media for the Fundraising Entrepreneur
- ❖ Strategies for Successful Partnering
- ❖ Preparing to Pitch at RESI
- ❖ RESI Partnering 101

Educational Courses

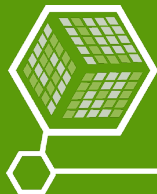
(half- to three-day options available)

- ❖ Launching and Funding Startups: Seed to Series B
- ❖ Mapping the Landscape of Strategic Partners for Your Startup
- ❖ Preparing for Your Global Fundraising Roadshow

Newsletters

- ❖ Next Phase (50K+ readership)
- ❖ Tech Hub Monthly (3K+ readership)





Global Fundraising Bootcamps

Americas

- Boston, MA
- New York, NY
- Baltimore, MD
- Toronto, Canada
- Houston, TX
- Albuquerque, NM
- Phoenix, AZ
- Tucson, AZ
- Santiago, Chile

Europe

- Gothenburg, SE
- Stockholm, SE
- Copenhagen, DK
- Leiden, NL
- Oss, NL
- Paris, F
- Heidelberg, DE
- Zurich, CH
- Basel, CH
- Bilbao, ES
- Barcelona, ES

Asia-Pacific

- Seoul, Korea
- Hsinchu, Taiwan
- Guangzhou, China
- Brisbane, Australia (Fall 2022)



These represent the major regional life science tech hubs that LSN has and continues to engage with



Free Courses (Half- and Full-Day Options)

Connecting
Products, Services
& Capital

Launching and Funding Startups: Seed to Series B

A comprehensive half-day course to help give aspiring scientist-entrepreneurs an introduction to the tools and tips needed to successfully launch a life science company and begin interacting with target partners.

This course can be complemented by an optional afternoon session (bringing the course to a full day) where LSN staff will work directly with companies to help review their non-confidential materials, perform a competitive landscape analysis, and generate a global target list of investors.

The course will cover topics including:

1

How to launch a startup entity

2

How to perform entrepreneurial due diligence

3

Branding and messaging from Seed to Series B

4

The importance of telling a cogent company story through multiple modalities

5

The ten myths of fundraising



Mapping the Landscape of Strategic Partners for Your Startup

This one-day course provides aspiring scientist-entrepreneurs and fundraising executives with the tools needed to execute a global fundraising campaign including a tactical to-do list for the early-stage entrepreneur.

This course will finish with a Tales from the Road (TFTR) panel that will involve seasoned entrepreneurs in the LSN network sharing their experiences from their fundraising journeys and launching life science startups.

The course will cover:

1

How to navigate the pitfalls that commonly catch first-time CEOs off-guard

2

How to create a network of global alliances through business and social media

3

Mapping the global competitive landscape to truly elucidate the value of your unique company story

4

Using CRM tools and canvassing techniques to initiate partner dialogue and foster and grow partner relationships



Paid Courses (2- and 3-Day Options)

Connecting
Products, Services
& Capital

Preparing for Your Global Fundraising Roadshow

This two-day course is ideal for fundraising executives who have launched early-stage startup entities (Seed to Series B) and will be actively seeking partners for capital, joint product collaboration, and licensing distribution deals.

This course can be complemented by a third day, the Mapping the Landscape of Strategic Partners for Your Startup one-day course, and will conclude with a Shark Tank competition to live investor judges.

The course will cover several fundamental business and marketing skills including:

1

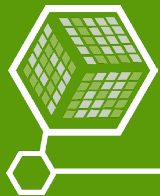
Developing your company's non-confidential materials from tagline, elevator pitch, and executive summary through to the one-page tear sheet and pitch deck

2

Getting your company story straight and finding your voice and entrepreneurial agency

3

Generating a global target list (GTL) of investors, partners, and collaborators that are a right fit for your technology and stage of development

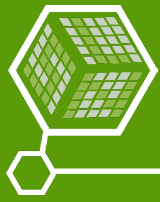


National Institute of Aging - 2022

*Connecting
Products, Services
& Capital*

- ❖ 20 companies, 30+ participants from minority background sponsored by the National Institute of Aging (NIA)
- ❖ 2 pre-course digital sessions followed by a 2-day in-person bootcamp directly prior to RESI Boston in September, 2022
- ❖ Companies ranged from those scientist-entrepreneurs at the earliest stages (just ideas and technology concepts) to actively fundraising executives
- ❖ Following the bootcamp, all participants attended RESI Boston and one participating company – **Suma, won 1st place in the Innovator's Pitch Challenge (IPC) at RESI Boston**



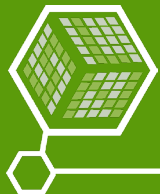


Brisbane Economic Development Agency - 2022

*Connecting
Products, Services
& Capital*

- ❖ 12 medtech & biotech companies from the city of Brisbane, Australia – sponsored by the Brisbane Economic Development Agency (BEDA)
- ❖ Companies are all actively fundraising, ranging from Seed to Series B, with total fundraising to date ranging from \$2M USD to \$25M USD
- ❖ Participated in LSN's 3-day in-person education course with the first two days delivered over 10 virtual modules between the months of October – December 2022
- ❖ The final day of the course was delivered the day before RESI San Francisco at JPM and featured a Tales from The Road panel and live Shark Tank in front of investor judges
- ❖ All 12 companies pitched at RESI San Francisco at JPM. **Field Orthopaedics placed 1st and MaxKelson placed 3rd**





Classes for Education Courses

*Connecting
Products, Services
& Capital*

- I. It All Starts with The Story
- II. Launching your Startup
- III. First-Time CEOs – Avoiding Pitfalls and Staying in Context
- IV. Social Media
- V. Tagline – The Foundation of Your Message
- VI. The Elevator Pitch
- VII. The Executive Summary
- VIII. The Tear Sheet
- IX. The Pitch Deck
- X. Email & Phone Canvassing
- XI. Writing Style & Campaign Content
- XII. The 10 Myths of Fundraising
- XIII. Branding & Messaging
- XIV. Researching Global Investors
- XV. Building Your Global Target List

Group Fundraising Package

This program targets super early-stage life science startups who lack the proper funds to purchase a normal annual subscription to LSN's **Investor Database** but are determined to grow their company and network by perfecting their pitch, selling their story, connecting with investors, and securing the best investments.

Benefits Include:

- \$2,000/startup
- Min. Three (3) startups/tech hub
- Eligible for startups raised under \$2M
- 4-month LSN Investor Database access

[Run Sample Search](#)

6 Dimensions Capital

Allocation Information
6 Dimensions Capital is a healthcare-focused venture capital firm formed in 2017 through the merger of Frontline BioVentures and Multi Healthcare Ventures. Frontline BioVentures manages 2 funds, a RMB denominated fund and a parallel USD fund. Multi Healthcare Ventures manages its USD denominated fund and a parallel RMB denominated fund. The firm currently seeks to make equity investments into emerging life science companies in seed and venture stages, however, the fund also considers commercial-stage companies, depending on the opportunity. The investment size of the USD fund ranges from \$5 - \$25 million. For the RMB fund, typical investment size is RMB 30 - RMB150 million. The firm currently focuses on China-based companies or overseas businesses with a China angle.

Service and Subsectors of Interest
6 Dimensions Capital is looking for new investment opportunities across a wide spectrum of life science sectors, including Therapeutics, Diagnostics, Biotech R&D Services, Medical Technology and Healthcare IT. The firm is agnostic to disease indications but is most interested in areas with large market potential, including Diabetes, Cardiovascular, Neurodegenerative Diseases and Connective Tissue. Diseases of the Eye and Oncology. Rare diseases are generally less of interest. The firm is open to invest in both small molecules and biologics, and is open to all stages of development. The funds are most interested in companies in preclinical and early clinical stages, but they are open to companies in late clinical and growth stages, on a case-by-case basis.

Company and Management Team Requirements
6 Dimensions Capital will only invest in private companies. The firm is looking to be an active investor, sometimes taking a board seat post-investment.

Investor Type
Venture Capital

Main Sector

- Biotech - Therapeutics
- Biotechnology - Other
- Biotechnology - R&D Services
- Diagnostics
- Healthcare IT
- Medical Technology
- Supplies & Engineering

Indications

- Blood Diseases/Immune Disorders
- Cardiovascular
- Connect. Tissue in the Preclinical Period
- Congen. Defects & Chron. Defects
- Digestive System
- Diseases of the Ear
- Diseases of the Eye
- Diseases of the Nervous System
- Endocrinology/Metabolic Dis.
- Gen. Causes of Mortality & Morbidity
- Infectious and Parasitic Diseases
- Infectious and Parasitic Diseases
- Mental and Behavioral Disorders
- Musculoskeletal Sys. & Connect. Tis.
- Neoplasms/Cancer/Oncology
- Other
- Pain and Inflammation
- Physical Injury/Recovery
- Pregnancy/Obstetrics & Reproductive
- Respiratory
- Skin and Subcutaneous Tissue

Therapeutic Product Development Phase

- Idea
- Phase I
- Phase II
- Phase III
- Pre-Clinical

Medical/Diagnostic Development Phase

- Clinical
- In Development
- On the Market

Capital Structure Preference

- Equity

Investment Stage

- Seed
- Series A
- Series B
- Series C
- Series D
- Series E
- Series F
- Series G
- Series H
- Series I
- Series J
- Series K
- Series L
- Series M
- Series N
- Series O
- Series P
- Series Q
- Series R
- Series S
- Series T
- Series U
- Series V
- Series W
- Series X
- Series Y
- Series Z

Year Founded
2017

Click To Request a Meeting
Please fill out the form and we will contact you within 24 hours.

Active Investment Mandates

Direct Contact Information

Active
Investment
Mandates

Direct
Contact
Information

TECH HUBS



**LIFE SCIENCE
NATION**

Connecting Products, Services & Capital

Thank you! Learn more:

Contact us to book a meeting to discuss your eligibility, unique needs, and how to reach your goals through our special tech hub offerings.

We hope you'll take advantage of these deals and see the value LSN has to offer both tech hubs and their early-stage constituents.

Contact:

RESI@lifesciencenation.com

E.wu@lifesciencenation.com